“This lockdown has enough me time to help you to get your life together. Refuse to come out of this lockdown "the same."” — De philosopher DJ Kyo

**SUDOKU by Myles Mellor and Susan Flanagan**

**LIVESTOCK PRICES DROP 20%-40% SINCE EARLY COVID-19 NEWS**

MANHATTAN, Kansas — As a recent Thursday evening, Kansas State University hosted a meeting of Extension live-economics professor K-State Research and Development specialist Elaine Johannes says the novel coronavirus, which causes the disease COVID-19, has brought on a new dynamic as young adults come back home and study and shelter with their family.

Many of those young adults would not want to be exploring their independence

(Continued on page 12)

Recipe to come out of this lockdown being the same.” — De philosopher DJ Kyo

**STASH AT HOME? CRISIS MAY HELP YOUNG ADULTS EMERGE STRONGER**

Story by: Pat McGowan

MANHATTAN, Kan. — Kansas State University youth development specialist Elaine Johannes says the novel coronavirus, which causes the disease COVID-19, has brought on a new dynamic as young adults come back home and study and shelter with their family.

Many of those young adults would not want to be exploring their independence

(Continued on page 20)

**ARE GROCERIES SAFE TO SHOP? FOOD SAFETY SPECIALISTS WEIGH IN**

Consumers have received various pieces of advice, from wiping down all groceries before bringing them into their homes, to letting the groceries sit in the garage for a few days before bringing them into the house.

But, leaving them sitting outside, “can have some serious food safety implications for perishable foods such as milk and meat,” Blakodeck said. “I see some indication that COVID-19 can inactivate at room temperature (such as while sitting in a garage),” he continued. “It is clearly not consistent with the large decrease in the death rate. However, we do not have the evidence to prove this.”

Although COVID-19 is still impacting the grocery market, it is important to remain vigilant and make wise choices for food safety.

**THE WORK GOES ON**

Glenn Brownlee, Pittsylvania County farmer and rancher

Let me just assure you, we are in this together. Maybe not physically, but we are in this together. Kansas Farm Bureau and American Farm Bureau Federation have been fighting for our farmers and ranchers and their host interests. We have been fighting in different ways than we are used to, but we are out there as farm families, as individuals fighting in virtual meetings and physical forums. Life as we know it may have changed, but it has gone on, and your Farm Bureau has been advocating for you and your neighbors. We have maintained constant contact with the decision makers and let them know about our concerns and challenges.

VOTE BFB, KFB’s political action committee, has continued its work to find which candidates best represent the views and beliefs of our members at the county level. They continue to prepare for the upcoming election, and Farm Bureau members can get involved by contacting their county associations. Your voice is needed.

It isn’t easy to do, but we have found ways to get our important work done and maintain social distancing. Many hours have been spent in virtual meetings with elected officials and in committee work. Contacts have been maintained, and each day our staff works tirelessly on behalf of each of us. They might not be as visible, but work continues to get done. Yes, this is an unprecedented series of events we live in, but assured that Farm Bureau is continuing to advocate for each of us and one in all of us.

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The Covered Dish: Sourdough Biscuits

When’s that happened to me before? During this time away from work he has become a small cleaning tyrant! Today, being Sunday, I told him I wasn’t doing any projects. I cooked, cleaned the kitchen, ran an errand, made tea and just generally cleaned the house. I loaded and卸了 laundry and I’m done, he wanted me to keep going and I declined. Yes, there’s always more to do, but we need to have one day of rest! Even informed me that we were resting every day!

All weekend I have been hungry for biscuits and scones. It’s difficult because my spouse is a Type B diabetic, and I don’t like to have the temptations setting around. But, my cravings are winning out and I’m sharing a delicious sourdough biscuit recipe.

Just where this biscuit recipe originated is not do recall. I’ve seen folks call biscuits “sourdough” when there was no ‘fermenting’ process present. So, I’ve brought up fermentation, let me elaborate it just a little. When it comes to breads and some biscuits, the first level development comes from the use of what we call “wild” yeast. This yeast flavor cannot be duplicated of a package of regular yeast. When you decide to make a loaf with starter you will begin with pack-

1 cup warm water, (105-115 degrees)
¼ cup sugar
1 teaspoon salt
¼ teaspoon baking soda
2 cups flour

The Covered Dish: The Covered Dish: Baking at home helps build math, science skills

The fact that flour is flying off grocery store shelves these days is no indication that most people are baking at home.

K-State Research and Extension food safety specialist Kar-

Lynn’s thought was: ‘Where’s the cook was serving the cook was serving the cook was serving. I brought up fermenta-
in the dough setting in the refriger-
tion for 3 days, before it is used. Many also use a specific label of dried yeast to help with getting the same yeast flavor. But it was allowed a full 8 hours of fermenta-
tion which equals tea.

Here is another good example, many pri-

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This week in Better Kansas, we shed a lit- tle light on the current situation in K-State Research and Extension offices around the state, preparing for potential severe weather, being mind- ful of others in these unusual circumstanc- es, planting a garden, soybean research and activities, contact information for Ag Producers and Stimulus Programs, how the CARES Act will work for farmers, ranchers and agricul- tural cooperatives, take a look at Government Stimulus Programs for Ag Producers and Consumers which includes a link to a fact sheet and recently recorded webinar on the topic, RIGGIN AND COMPANY REAL ESTATE.

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Prairie Doc® Perspectives: Trust the Scientific Process

It is the year 2020, and we find ourselves in the midst of a rapidly changing, worldwide pandemic—known as Coronavirus. This virus and public knowledge of it has spread and the scientific speed that our scientific method can accommodate. Science, and the progression of medical knowledge, is by nature necessarily methodical and theoretical. This pandemic is neither. But we ought not abandon science and the scientific process—especially new development trials (or RCT), is a relatively new development in the history of medicine. The Royal Society and Dr. Sir Bradford Hill are credited with designing and publishing the criteria for a medical scientific study of streptomycin in treating tuberculosis, in 1948. Sure, even randomized controlled trials are not perfect, and they require large numbers of patients, time, and investment. However, their design does seek to remove variables that affect the outcome of all other trial designs. They are the best we have, especially when it comes to evaluating a therapeutic intervention. In this pandemic, randomized controlled trials are the only known development in the history of medicine. The Royal Society and Sir Bradford Hill are credited with designing and publishing the criteria for a medical scientific study of streptomycin in treating tuberculosis, in 1948. Sure, even randomized controlled trials are not perfect, and they require large numbers of patients, time, and investment. However, their design does seek to remove variables that affect the outcome of all other trial designs. They are the best we have, especially when it comes to evaluating a therapeutic intervention. In this pandemic, randomized controlled trials are the only known development in the history of medicine.

K-State plant expert outlines best way to control moles in home lawns

MANHATTAN, Kan. – They may seem harmless much of the time underground, but the tell-tale signs that moles leave above the ground that rkins many homeowners.

Known to be efficient foragers, moles make meandering paths of upheaved soil on their home lawns as they hunt for earthworms and other sub-surface delicacies. The tunnels serve as a travel lane for a period of time, and once the area is gasp dry, moles often abandon the tunnel – leaving an unattractive brown stain on the lawn.

Ward Upham, a horticulture specialist for K-State Research and Extension, says many homeowners try to get rid of moles, but few have proven reliable for controlling moles. Upham said.

To determine where to set traps, he suggests marking the lawn with stakes and holes in a number of runs. “Check a day later to see which ones have been run,” he said. “These are the active runs and should be used to place traps.”

Upham said once the trap is placed in the active run, simply act as if you will cure the trap so that the recov’t lift the trap out of the ground. Then, push down two more holes on either side of the trap so the mole is caught when it tries to repair the holes. “More traps if no moles are caught within three days,” Upham said.

K-State’s extension wildlife management program has more information for mole control, including videos and printed material.

For more questions in K-State’s Department of Horticulture and Natural Resources produce a weekly Horticultur- nal Newsletter with tips on how to keep yards healthy and beautiful year-round. The newsletter is available to view online; interested in processing your email and mail, please contact us. The newsletter is also available to view online; interested in processing your email and mail, please contact us.

K-State Research and Extension, wildlife management, www.wildlifeKS.K-State.edu

How to attract butterflies to your garden

Homeowners interested in attracting butterflies to their yard should plant flowers that provide nectar, shelter, and liquids that they need to survive. Different species of butterflies prefer different plants, said Ward Upham, a horticulture specialist for K-State Research and Extension. “Using a variety of plants that vary in blooming times of day and year will help attract a diverse group of visitors,” Upham said.

Upham suggests planting perennial and shrubs that bloom early, mid- and late-summer, including:

Early-season – alium, chives, forget- me-not, lilac
Mid-season – Bee balm, butterfly bush, black-eyed Susan, buttonbush, butterfly weed, daisy, gaillardia, heliopsis, liatris, muhly, phlox, sun- flower, veronica
Late-season – Aster, glossy abelia, sweet potato vines

Butterflies are cold-blooded and like open areas where they can sun themselves, shade and move themselves on hot days. They also need water. Upham said a simple way to make a butterfly pool is to fill up a 5-gallon bucket with water and add a few drops of dish liquid to it. Then, add water, sugar water or sweet drinks so that butterflies will not be attracted to the pool but will stay away from the drink.
With USDA Approval, Kansas Moves One Step Closer to Commercial Hemp Program

This approval is a critical step in the process to establishing a new commercial hemp program; however, the program will not be active in Kansas until completion of the process for adoption of rules and regulations.

“This is great news for Kansas, as it moves us one step closer to establishing a commercial hemp program for industrial hemp,” said Jeff Ormanquah, who serves as chair of the Industrial Hemp Advisory Board. “It’s important for Kansas to understand, though, that our program won’t be active until the regulations are adopted.”

The formal adoption process for the Commercial Industrial Hemp Program regulations is underway, as they are being reviewed by several state entities including the Division of Budget, the Department of Administration, the Joint Committee of States, and the Attorney General, and the Joint Committee on Administrative Rules and Regulations. Once the regulations have been reviewed by these bodies, they will be subject to a public hearing which must be announced in the Kansas Register 60 days prior to the hearing.

Given the timeline of the formal adoption process, it is anticipated that the Commercial Industrial Hemp Program will be finalized no earlier than late fall 2020. At this time, the industrial hemp industry in Kansas continues to function under the Industrial Hemp Research Program regulations.

For more information about the industrial hemp program in Kansas, go to agriculture.ks.gov/industrial greendrug.
**LIVESTOCK (Continued from page 1)\(^{1}\) The price dropped 2% from $74.13 per cwt to $42.90.

Cattle and hog futures for October deliverable saw the largest change in both cases, dropping more than 6% from $128.06 per cwt to $56.78 per cwt. Beef and hog prices have been like “kites dancing in the wind,” said Iowa State Extension economist Tonsor.

“Beef is down, even though we’ve had a run up in prices this year,” he said. “Prices are still significantly lower than they were last year.”

The difficulty he said, “is we raise whole animals and we produce a lot of different cuts. Meat products typically bought in grocery stores, such as ground beef.”

“Beef demand, in particular is “extra sensitive” to the macroeconomic environment,” he said. “The U.S. has a weaker macroeconomic environment, most folks who are macroeconomists think about that as being a drag on US demand, and we have a very large ag producer. I’m not doomsday or anything, but the enemy is coming and we have to keep a box of tricks ready.”

He noted that meat demand is shifting, from foodservice to grocery. Demand for unprocessed red meat, in particular has been strong.

“People are eating more at home, but do exercise; we’re being hit with the public health crisis, and that is something that is going to last a while, and will affect our buying patterns,” he said.
Hayage. Test results earned Kansas. According to the distillery farmer in west-town Dodge Hill Distillery in Dodge City. The distillery is located in a building which connects to Dodge City’s history as well. It is located atop site of the original, infamous Boot Hill cemetery where cowboys were once buried with their boots on. In 1871, the bodies were removed and buried in a cemetery, and Dodge City’s first multi-room schoolhouse was erected at that site. It served as a schoolhouse until 1935. It was also established where people could also serve as an element of hand cleaners. Certain organizations received the product in bulk. Priority was given to first responders, the medical community, nursing homes, elderly care, transportation workers, and those interacting with others who do not have access to handwashing stations. Thanks to a sponsor Victory Electric Cooperative, distributions were also held in rural communities served by this electric co-op. Those included rural communities such as Camron, Montezuma, Jetmore, Bucklin, Spearville, Copeland and Ingalls, population 306 people. Now, that’s support the effort. Certain organizations received the product in bulk. Priority was given to first responders, the medical community, nursing homes, elderly care, transportation workers, and those interacting with others who do not have access to handwashing stations. Thanks to a sponsor Victory Electric Cooperative, distributions were also held in rural communities served by this electric co-op. Those included rural communities such as Camron, Montezuma, Jetmore, Bucklin, Spearville, Copeland and Ingalls, population 306 people. Now, that’s support the effort.

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Grain Marketing Services

Kansas Professional – Now That’s Rural: Hayes Kelman, Boot Hill Distillery

Hayage. Test results earned Kansas. According to the distillery farmer in west-town Dodge City. The distillery is located in a building which connects to Dodge City’s history as well. It is located atop site of the original, infamous Boot Hill cemetery where cowboys were once buried with their boots on. In 1871, the bodies were removed and buried in a cemetery, and Dodge City’s first multi-room schoolhouse was erected at that site. It served as a schoolhouse until 1935. It was also established where people could also serve as an element of hand cleaners. Certain organizations received the product in bulk. Priority was given to first responders, the medical community, nursing homes, elderly care, transportation workers, and those interacting with others who do not have access to handwashing stations. Thanks to a sponsor Victory Electric Cooperative, distributions were also held in rural communities served by this electric co-op. Those included rural communities such as Camron, Montezuma, Jetmore, Bucklin, Spearville, Copeland and Ingalls, population 306 people. Now, that’s support the effort. Certain organizations received the product in bulk. Priority was given to first responders, the medical community, nursing homes, elderly care, transportation workers, and those interacting with others who do not have access to handwashing stations. Thanks to a sponsor Victory Electric Cooperative, distributions were also held in rural communities served by this electric co-op. Those included rural communities such as Camron, Montezuma, Jetmore, Bucklin, Spearville, Copeland and Ingalls, population 306 people. Now, that’s support the effort.
## Agriculture News

By Russ Fleming, Harvey County Extension Agent, Agriculture and Natural Resources

The effects of a freeze event to the wheat crop will depend on how the event matches up with critical sensitive stages of crop development. This is because different varieties, which were already headed as of last week. Here will depend on how the event matches up with critical sensitive stages of crop development. This is because different varieties, which were already headed as of last week. Here will depend on how the event matches up with critical sensitive stages of crop development. This is because different varieties, which were already headed as of last week. Here will depend on how the event matches up with critical sensitive stages of crop development. This is because different varieties, which were already headed as of last week. Here will depend on how the event matches up with critical sensitive stages of crop development. This is because different varieties, which were already headed as of last week. 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Online
- 10:00 AM CDT, Construction Equipment Auction
- 10:00 AM CDT, Truck and Trailer Auction
- 10:00 AM CDT, Ag Equipment Auction
- 10:00 AM CDT, Vehicles and Equipment Auction
- 9:00 AM, Farm Machinery & Equipment Consignment, W K 42 Hwy
- 10:30AM, Farm and Livestock Equipment Auction, West side of Beeler on Road C, turn south 1/4 mile
- 10:30AM, Farm and Livestock Equipment Auction, teams going south 1/4 mile
- 11:00AM, Farm and Livestock Equipment Auction, West side of Beeler on Road C, turn south 1/4 mile
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Used Farm Equipment, Construction Equipment & Trucks Bidding begins on or before Apr 8 7:00 PM CDT
- 640 acres grass & CRP Sherman County

Used Farm Equipment, Construction Equipment & Trucks Bidding begins on or before Apr 14 7:00 PM CDT
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LeBlanc explained the for lay horse owners, "The "perineum," Dr. LeBlanc detailed, "is a group of muscles located between the anus and the vulva." She added in discussion LeBlanc said, "Looking at the vulva's location, they should be vertical with no tilt. If there's a tilt, the rectum often looks squished in and the vulva slants toward the mare's head." It's not an uncommon occurrence for mares with a tilted perineal conformation to contaminate the vagina with fecal material, she stated. Location of the vulva in relation to the pelvis is of utmost importance, the veterinarian graphically explained. "There are some mares who may as- pire small amounts of fecal material into their vulva," LeBlanc detailed. "That's because the vulva is open above the bony pelvis that exists above it. They are "normal." A mare with a tilt to her perinium or too much or too little pelvic rim may require a "Caslick's procedure." To prevent contamination, the veterinarian sutures shut the lips of the vulva to the brink of the mare's pelvis. Poor reproductive conformation can cause vaginal contamination from air or feces, infections, urine pooling and difficulty causing tears. "If a mare is deal- ing with infection and uterine fluid, I check if she needs a Caslick's," said LeBlanc. Actually, many factors can cause poor reproductive conformation. "Perhaps the most common factors relate to physical changes in the mare that occur during aging as well as the number and size of the foals she's had can cause reproduction issues," LeBlanc informed. "Simply maintaining proper body condition is very important and can cause the vulva and pelvis to shift out of position," she said. "Good body condition in mares is very important."
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With thanks, the staff of the Rural Messenger

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Visit our website at www.ruralmessenger.com/classifieds/

Place your classified ads online at

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Rural Messenger

Page 14

April 22, 2020

The Rural Messenger is a free weekly Rural-interest publication distributed over 18,000 square miles of Central Kansas, spanning from Oklahoma to Nebraska, reaching a readership of over 42,000 readers.

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Insert distribution is available and inserts can be zoned to meet your specific needs.

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Call our office to find a location near you 620-465-4636.
The strength in old places

The strength in old places is in the resolve of those who live and work in them today.

The Post Office, at the northwest corner of Second and Lincoln, has been there since 1936. A brass plaque outside announces that with the National Register of historic places, a Street in Lindsborg, a national monument, Secretary of State, the Treasury; James A. Farley, Postmaster General; Louis A. Farley, Postmaster in 1935: Henry Morgenthau, Secretary since 1936. A brass plaque announces that it’s a conference center, and an anchor yet conference center, Sundstrom Building, the resolve of those who live and work in them today.

The Post Office is a resurrection of the community’s history, to the lineage of our faith. We try to engineer. Above the front door, its yellow paint yellowed, its stained glass windows, a keyholes at the ready. Four Convenient Toels of Kansas, east across Main, the vacant old Hjerpe Grocery and Smoky Valley Roller Mill, the Johnson house (family Lev and Susie Ruggles), 226 W. Lincoln; a century and Smoky Hill Glue Factory 302 E. Smoots Creek Rd. The old Post Office, east of the framed keyholes at the ready. Fear of Kansas, east across Main, the vacant old Hjerpe Grocery and Smoky Valley Roller Mill, the Johnson house (family Lev and Susie Ruggles), 226 W. Lincoln; a century and Smoky Hill Glue Factory 302 E. Smoots Creek Rd. The old Post Office, east of the framed keyholes at the ready.

A century and Smoky Hill Glue Factory 302 E. Smoots Creek Rd. The old Post Office, east of the framed keyholes at the ready. The old Post Office, east of the framed keyholes at the ready.

The old Post Office, east of the framed keyholes at the ready.
BOOMING BUSINESS

This year, he says, his business typically sells 10 to 15 head a year in her custom business. The demand is especially high with the busy times falling in August, the peak of the season. At that time, he says, “It’s a mad sprint and then a small bump in February. In a nearly two-week span, she said she sold 20 head, mainly through Facebook and word of mouth.

“I try to ever pay for marketing,” she says.

The calls come from a about 100-mile radius, which includes North East, Topka and Wichita.

The calls also have hit R Family Farms in Lebanon, where Kaden and Emily Roush raise pigs marketed to customers and directly to customers. While the restaurant business has fallen off, the local’s eatery’s commerce business, which isn’t really a local’s eatery, has nearly tripled. “I think we did nearly $40,000 in sales through all of 2019,” Kaden says. “We’ve had just over 100 orders in just the last three weeks.”

Thellman partnered with a friend who runs a meat distribution business to build out a process and quickly, in about 24 hours. “We had to do something,” says Kaden, “— the community — making sure people had access to good food.” Thellman says, “It’s pretty pathetic looking, but it’s on the market.” The site, www.sunflowerprovisions.com, offers local delivery to Lawrence, but people outside the city have discovered it and are starting to order from Kansas, Baldwin and Otto- na to pick up orders. “We’re not going to continue on this after this pandemic slows down a little bit,” Thellman says. “It might be a good opportunity for all things local and regional.

The growth has been fast and furious, which has limited the number storage space, which has led to the need.

Leffler says he’s been working for two years to get the farm going, and it’s been a two-week span, he says. “We’re really trying to hire new hires up to speed.

Leffler’s sales also have had an impact on how he’s stocked, which has led to the butchering and packing.

“He told me a couple days ago ‘I’m the reason

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I’ve only dabbled in hunting turkeys, the past couple springs, allowing other “stuff” to take priority. No, this year, amongst all the “stay-at-home and social distance” mad- ness, I thought “What better time to get serious about hunting spring turkeys. I sat down and phoned five different land owners, within all different driv- ing distance of home and asked them permis- sion to hunt turkeys on their land this year. I could have recorded each conversation with any one of them and simply played it back five differ- ent times, because the first thing out of all their mouths was the question “Where have all the turkeys gone?”

Back in January a press release was issue by the Kansas Dept of Wildlife, Parks and Tourism (KDWP) addressing the issue of declining turkey popula- tions in the Midwest, including Kansas. This week I spoke with Kent Fricke, Small Game Coordinator with the KDWP and got a little “Kansas turkey 101.” Fricke says the Kansas turkey popula- tion peaked in about 2008 and has declined since, some years slowly and other years rather steeply, and the harvest of Kansas wild turkeys peaked in about 2007 and has declined since the turkey populations were quite high in some areas for a time, and now it’s hard to know what good population numbers should be for differ- ent areas of the state. Each year the KDWP counts by farm- ers, rural mail carriers and wildlife and parks personnel to estimate reproduction rates of deer, quail, pheasants and turkeys. Last year’s turkey production esti- mate (number of new chicks hatched and sur- viving) was the lowest on record. Fricke gave me four factors that can affect wild turkey populations in Kansas, none of which can be controlled, and none of these factors have taken on each, in any particular order:

• Weather: Obviously affects all wildlife populations. Last spring’s snow, and exceptionally dry springs and summers can wreak havoc with turkeys but Fricke pointed out that weather has a differ- ent effect in different parts of the state. Wet springs in the west are good and produce more green cover and insects that young turkeys need. Wet springs in the east, however often cause horrendous flood- ing like last year and decimate turkey nests. This works adversely for drought. Exception- ally dry springs and summers in the west break the turkey while in the east have less adverse effects because about 150 miles south of the state is greener. Fricke says turkey hens will nest most of its early enough in the season. If their nest or young are destroyed late in the spring, they simply will not reproduce that year.

• Habitat: Conservation is always an issue with wild- life populations, and Fricke calls habitat management “huge” for turkey numbers. He says with the mas- sive decline in turkey numbers, he would expect to see glazing differences in habitat across the state, but aside from the evolving farming practices and removal of some trees, there’s conditions that can cause any change in habitat that would explain the drop in turkey number seen. Fricke asks that farmers and landowners leave a few grasses and woody areas around their properties to pro- vide nesting cover and pro- vide insects necessary for young turkey’s survival.

• Predation: is another factor to con- sider. The Midwest has no shortage of preda- tors, but when thinking about predator as a problem to turkey num- bers, many folks only consider young birds being eaten by coyotes and bobcats, both of which are numerous here in Kansas. The other part of the equa- tion is the number of nests that are robbed and destroyed by rac- cuns, skunks, pos- sums and feral cats, all of which love fresh eggs, and will also snatch lady tur- key chicks if given the opportunity. Predator trapping and hunting are ways of helping control predator numbers.

• Disease: Can be another factor in shriv- eling wildlife numbers, but Fricke says there is no current indication that disease has played any part in the declining tur- key population in Kansas.

Fricke told me “Our primary focus is declining nest and brood survival rates, which are influenced by habitat and weather. As turkey biologists, we don’t have a good hand on which of these factors, if any of them, is causing this decline in turkey numbers. Harvest numbers are about the only thing we as an agency can con- side by adjusting season lengths and harvest limits.”

As hunters and land- owners, lets do our part in helping solve this problem by adhering to seasons and harvest regulations, by trapping predators and by lean- ing on our local wildlife officers for ways of helping control turkey nesting and survival.

Steve can be contact- ed by email at stevegilliland@gmail.com.

Here is what I know. This too will pass!

When you stop advertising, you remove yourself from your customer’s attention. Unfortunately, this leaves room for your competitor to be the brand they recognize.

When A Recession Comes, Don’t Stop Advertising!

It seems like common sense if you advertise when everyone else stops marketing…

Your message is likely to be noticed due to fewer ads in the marketplace.

* Your business is more likely to be remembered when everyone starts advertising again.

It is common sense but yet every recession one of the first things companies do is pull back on their marketing and advertising.

Here is what I know... This too will pass!

When A Recession Comes, Don’t Stop Advertising!

All of a sudden we’re questioning everything we know about Status Quo.

There ain’t no money coming in.

That’s what you’re feeling. Right?

"Got to cut every expense we can cut!"

It is common sense but yet every recession one of the first things companies do is pull back on their marketing and advertising.

When A Recession Comes, Don’t Stop Advertising!

Steve Gilliland

By Steve Gilliland

 Unfortunately, this leaves room for your competitor to be the brand they recognize.

It’s more likely, it’s the last ad they recognized.

Here is what I know... This too will pass!

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Storage
Continued from page 1)

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